

## **MILK AND MILK PRODUCTS SECTOR**

### **Non-exhaustive list of issues and questions to facilitate preparations for bilateral meetings**

#### **1. BASIC INFORMATION.**

- dairy cows number
- dairy cows' milk production : total production + yield per cow + dairy cows' milk deliveries to dairies
- production of different dairy products (1) : drinking milk / other fresh dairy products / butter (dairy + farm) and butter-concentrate / cheese (dairy+farm) / skimmed milk powder / whole milk powder / other milk powders / condensed milk / casein and caseinates
- balance sheets for cheese, butter and skimmed milk powder (2)
- par capita consumption of different dairy products
- structure of the milk production (n° of farms with <5 cows, between 5 and 10 cows,...)
- milk price paid to farmers by dairies + basis for payment (fat/protein, hygiene standards)

#### **2. MARKET ORGANISATION.**

- structure of the dairy industry (n° of private companies and co-operatives, tons of milk processed by each of the dairies)
- importance and role of the dairy trade
- ex-factory prices of the main dairy products : what is their level and how are prices established (e.g. price quotation committees , representative markets, price publications)
- retail sector : through which channels are milk and dairy products sold (supermarkets, doorstep delivery, small local shops,..)
- is milk production subject to quantitative restrictions (production quotas) ?
- are there public interventions in the market : guaranteed milk prices, public purchase of butter, skimmed milk powder, cheese or other dairy products (if so, what the buying price and mechanism, how are the product resold on the market ?)
- are there other aids or support measures (e.g. private storage aid, disposal measures, school milk aid,..)

- how are the public interventions on the market organised ? (e.g. government office)
- what rules or standards are applied as regards the composition and quality of different dairy products ?
- are there other types of income support (e.g. direct payments)

### 3. IMPORT / EXPORT.

- statistical information on exports and imports of different dairy products (2) in recent years (by country of destination/origin)
- is there a license system for trade with third countries (import + export) ? If so, can you describe the system (documents used, conditions for granting, control).
- is there a system of export subsidies ? If so, can you describe its operation (direct aid to traders, credit guarantees, sales from intervention stocks..)
- can you give an overview of the export and import commitments of your country resulting from the Uruguay round agreement (WTO)
- are there import agreements with third countries ? If so, please give details.

#### Methodology aspects :

(1) Same dairy products should be provided as much as possible in the case of:

- Basic information under chapter 1
- Import/export under chapter 2

To avoid any confusion, please take note of this table of correspondence between code NC and name of the product for the main dairy products :

Name of products	Code NC
Drinking milk	0401 10 – 04 01 20
Other Fresh dairy products	04 01 30
Butter	04 05 10
Butter concentrate	04 05 90
Skimmed milk powder	04 02 10
Whole Milk powder	04 02 21
Condensed milk	04 02 91

(2) Balance sheet = production + import – (consumption + export)